



ojo

How to Win with OJO

Master Class | 3.3.23

Unable to work with your OJO referral because they are out of your service area?

- **Important: OJO referrals should be sent back to OJO, not transferred to non-OJO agents**
- Select “I’m no longer working with this referral” in your Agent Dashboard
- Select “Wrong service area”
- Leave detailed notes on where we should reconnect the referral so our Concierge team can connect them to a new OJO agent
- Email support@ojo.com or call 866-973-1703 if you have any questions

Inactive ✕

**We're sorry to hear that.
Could you tell us why?**

Your feedback will help us understand why you're unable to service this referral

Unresponsive

Already has an agent

Poor credit

Finance issue

Wrong service area

Wasn't interested

Submit

Changing brokerages or teams?

- Visit our [Help Desk article](#)
- Fill out this [brokerage update form](#)
- We will send you and your new broker the DocuSign contract
- Email support@ojo.com or call 866-973-1703 if you have any questions

Your Name and Phone Number (that we have on file) *

Your answer

Your email address (if changed)

Your answer

Are you a single agent or entire team updating brokerages? *

Single Agent

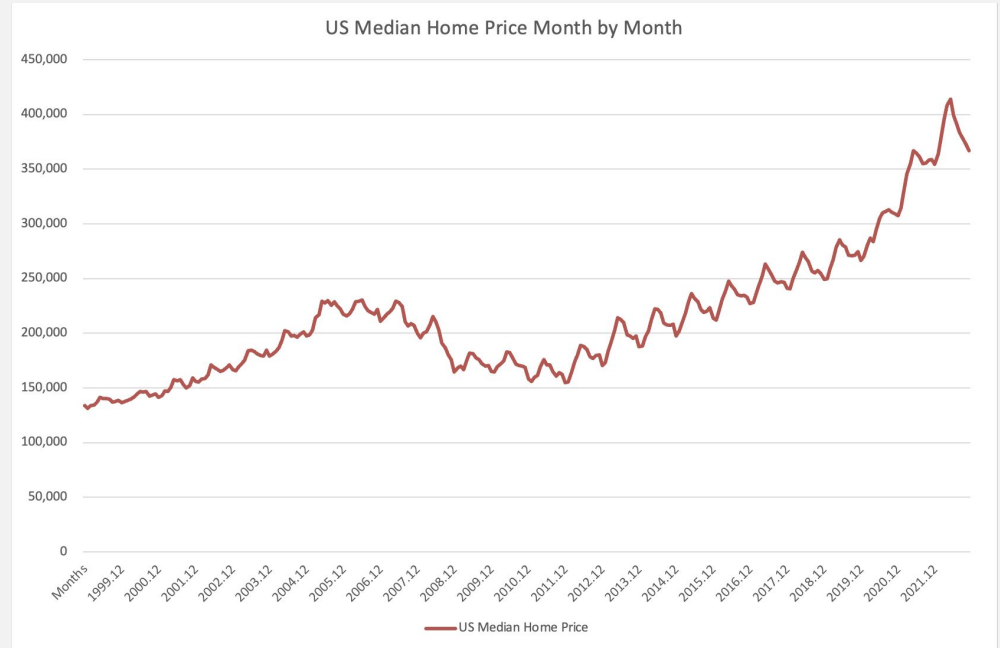
Team

New Brokerage Name *

Your answer

Market insights

- Spring is here and the market has started to come back
- Purchase mortgage applications climbed in January
- Interest rates dropped momentarily and have come back up
- Hot tip 1: take market share and take territory to build momentum
- Hot tip 2: prices and rates went down momentarily, help clients be prepared to take action quickly!



Stump the Script Master

- March 14 at 11am CST
- Invite coming in recap email **today**
- Hosted by Craig Reger



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