



ojo

How to win with OJO

Master Class | 11.18.22

Agent Profiles

- Strong relationship with your clients
- Allows referrals to learn more about you

[< Profile](#) **My Agent Profile**

Agent Bio

I have been... >

Pronouns

She/Her >

Website

<https://www.lynd...> >

MLS

123456789 >

State(s) Licensed

Arkansas; SAO... >

Licensed Since

1992 >

Social Media

Facebook: @l... >

Professional Desig...

Certified Rea... >

Coaching Progra...

Jason Mitche. >

Inactive Leads

Rather than releasing referrals, you'll be able to indicate that you're no longer working together, and the referral will be automatically moved to your Inactive list.

Referrals

Q Search

≡

Filters 1

Filter By

Active

Closed

Inactive

Close


Snooze

When should I unsnooze you?

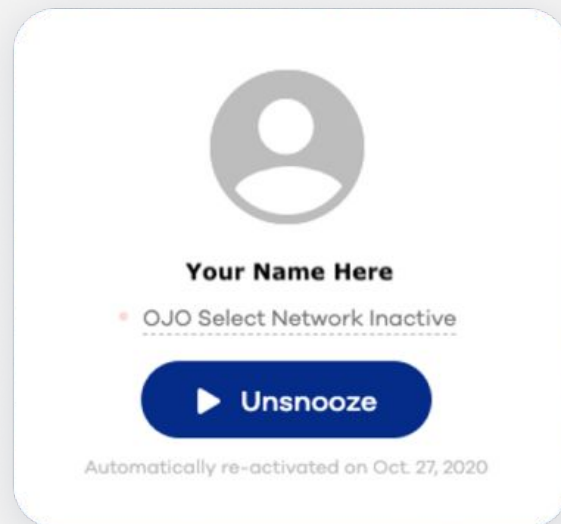
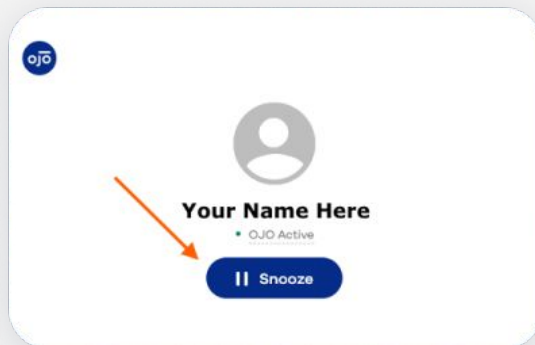
1 day 2 days 1 week

Or specific date



October 27, 2020

 This will pause your offer texts during this time.



Cancel Done




Connect Through OJO



Jennifer Sanchez
Seller · Referred Jun 11, 2019

 (xxx) xxx-xxxx
 xxx.xxx@gmail.com



i Connect through OJO
Jennifer's phone number and email will be displayed once you successfully connect.



Connect me with Jennifer


Last call attempt: awaiting first attempt

Profile **Notes**

Homes

Listings Viewed	Listings Liked	Listings Disliked
-	-	-

1-830-444-4656
mobile

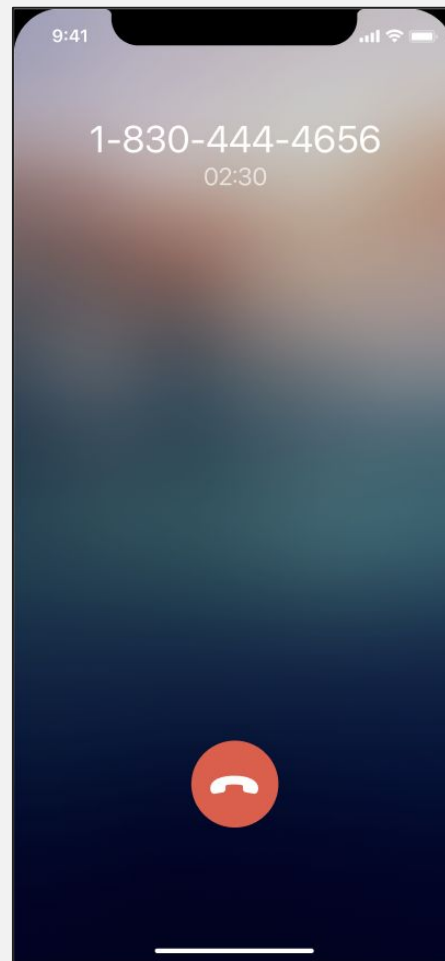


We're calling you!
Please wait to be connected with Jennifer Sanchez.

Expect a call from **1-830-444-4656**

Once you answer, press any key to be connected.

Back



Educational Opportunities

OJO - Overview for Existing Agents

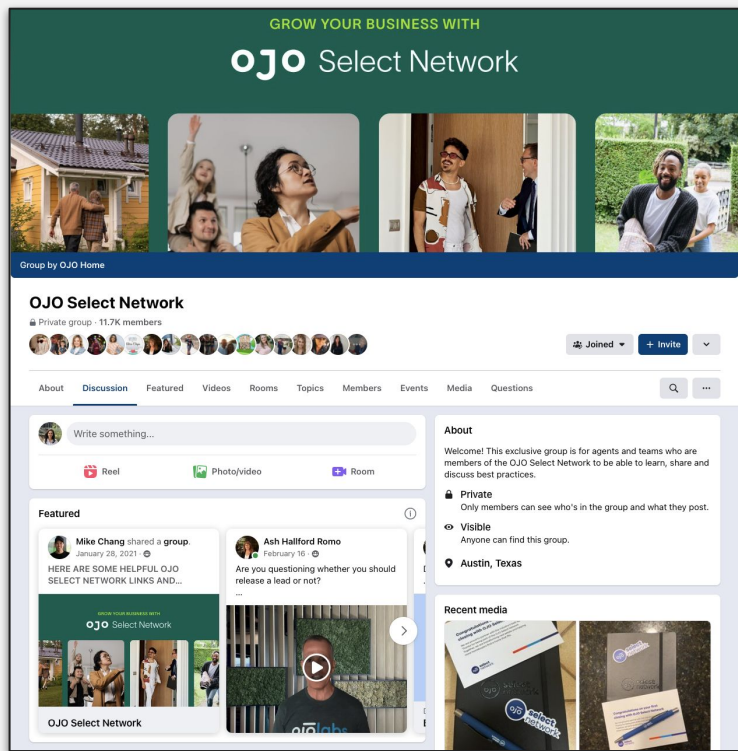
[Start the Course](#)

[Overview for Existing Agents](#)

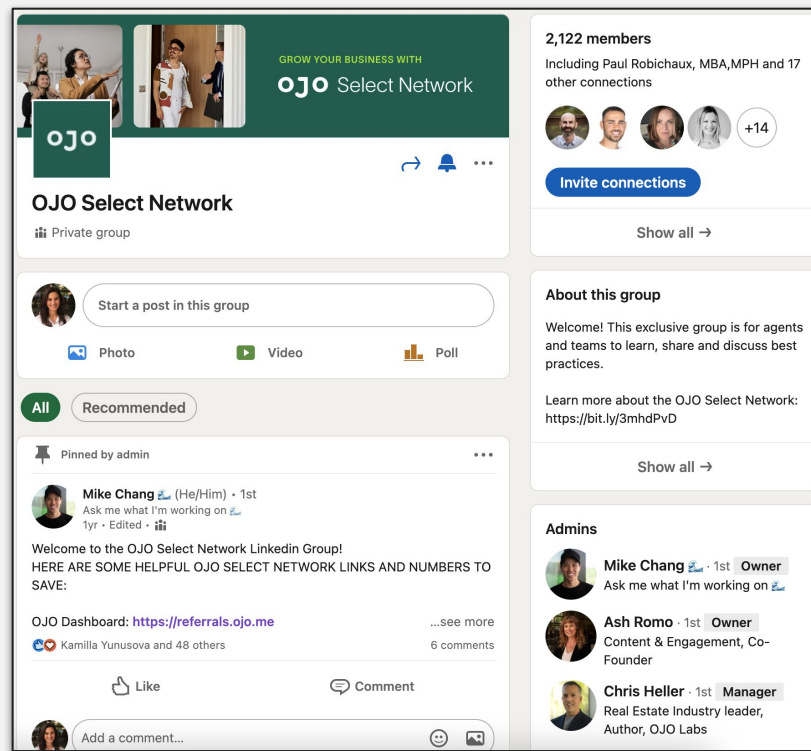
Course curriculum

- 1 What is OJO? ▼
- 2 How Agents Receive Lead Offers and Win ▼
- 3 Your OJO Agent Dashboard ▼
- 4 How to Handle Listings and Closings ▼
- 5 OJO 101 - Final Knowledge Check ▼

Social Communities



Facebook Group



LinkedIn group

Agent Learning Centers (YouTube & Master Class)

The screenshot shows the OJO Select Network YouTube channel. At the top, there's a banner with the text "GROW YOUR BUSINESS WITH ojo Select Network" and several images of people in real estate settings. Below the banner, the channel name "OJO Select Network" is displayed with "3.28K subscribers". A navigation bar includes links for HOME, VIDEOS, PLAYLISTS, COMMUNITY, CHANNELS, and ABOUT. The main content area features a video titled "Welcome to The OJO Select Network's YouTube Channel" with a description: "The OJO Select Network introduces agents to more homebuyers and sellers, creating stronger, better-informed connections that last. This channel will educate agents on best practices, how to win with OJO, and how to leverage OJO to build your real estate business. Viewers can watch interviews with top agents in the country, learn from industry leaders, and dive deeper into specific topics to reach new levels of success..." Below this, there's a section for "Uploads" with a "Play all" button. A row of video thumbnails is shown, each with a title, duration, and view count:

- How to Thrive in a Down Market** (7:48, 123 views • 10 days ago)
- Client Property Updates** (4:22, 29 views • 10 days ago)
- Tim Heyl: What is Homeward and Buy Before You Sell?** (11:00, 61 views • 1 month ago)
- CRMs and Tools for Performance Mode** (6:47, 33 views • 1 month ago)
- Homeward: Getting Ahead of a Changing Industry** (7:05, 23 views • 1 month ago)
- Tim Heyl: Current Economic Climate** (3:12, 25 views • 1 month ago)

OJO YouTube channel

The screenshot shows the OJO Master Class webpage. At the top, there's a header with the "ojo" logo and an "Agent Dashboard" link. The main heading is "OJO Master Class". Below this, a paragraph states: "Want free best-in-class resources to help you be successful and accelerate your real estate career? OJO invites Select Network agents to participate in our Master Class series:". A list of three benefits follows:

1. Monthly one-hour webinar led by some of the most prominent leaders in the industry: Tom Ferry, Chris Heller, and more.
2. Get highly relevant insights, best practices, and tools to be more effective as an agent
3. Lifetime access to Master Class recordings and key takeaways

To the right of the text is a video player showing a man speaking, with a large play button overlay. Below the video, it says "More info about our next Master Class below!". At the bottom, there's a section titled "Upcoming events" with the "ojo" logo. To the right, the event details are listed:

- OJO SELECT NETWORK: MASTER CLASS**
- Nov 18, 2022 | 12:30 PM (CST)**
- 60 min**
- Greg Reid brings his industry expertise to our next OJO Master Class. More info coming soon!**

Master Class webpage

ojo