

Stump the Script Master

Hosted by Craig Reger, with guest panelists Amanda Ashby, Brett Jennings and Nick Waldner



Craig Reger has been a key player in the national real estate scene for more than 25 years. As a former Keller Williams franchise owner and regional director, Craig led his offices of more than 1,200 agents to consistently close \$3 billion in sales volume per year. In 2020, Craig launched “Reger Homes,” an independent brokerage housing his personal sales team “The Reger Group.” They are one of the nation’s top performing and most recognized real estate sales teams, having closed more than 5,000 homes to date. Today, through Craig’s coaching and leadership, Reger Homes has expanded into multiple locations throughout Oregon and Washington.

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Proud Portland native, Amanda Ashby, brings an extensive background in high-end client care with the intention of always exceeding buyer and seller expectations. After selling more than 250 homes in the last 4 years, she has gained exponential market knowledge and many accolades (included in the Top 5% of Portland Realtors).

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Brett Jennings is a Harvard-trained negotiation expert, best-selling author and award-winning real estate team leader. In 2017, *The Wall Street Journal* recognized the team as one of the top 250 real estate teams in the US. Between 2018 and 2021, he grew his team from \$160 Million to \$1.2 Billion in sales by following his success principles. This level of production places Brett and his team in the top 10th of the top 1% in the country.

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Nick has been selling real estate for 20 years. In the past 6 years, his team's sales have jumped from 40 homes per year to 550! Nick also starred in the hit TV series *Waterfront House Hunting* on FYI. He shot episodes all over the country helping people find and buy their waterfront dreams! In the end, TV wasn't Nick's true passion- building a real estate team was. He turned down a lucrative offer that included a second and third season of the show and came back to Maryland with a renewed passion. By hiring talented people and giving them the runway to succeed, his team has taken off. Now ranked as the #1 Group in all of Maryland and DC, his team is constantly striving for more.

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