

Stump the Script Master

Hosted by Jeff Glover, with guest panelists Davonte Moore, Dylan Duckworth and Justin Ford



Jeff Glover started his real estate career at the age of 19. With a strong focus on learning how to sell, prospecting and presenting, Jeff quickly became the top agent in his office. After selling 30 homes in his first year in the business, he was sought out by one of the largest firms in Michigan to manage one of their offices. Jeff later started what is known today as Glover Agency. That team is now composed of over 40 agents selling over 1,000 homes a year. Jeff is known industry-wide as a top sales trainer and professional speaker. He has averaged 100 closings per year, personally, over the last 10+ years.

Website: <https://www.gloveru.com/meet-jeff>



Davonte Moore has 8+ years of experience leveraging communication and customer service skills to lead clients through the buying and selling process - always making himself available to his clients. In 2021, he was recognized in the nationally syndicated Real Producers magazine as a Best-in-Class honoree that highlighted the best and brightest young real estate professionals. Davonte has a solid education as a graduate from Michigan State

University's Eli Broad College of Business. Serving as a member of the Agent Leadership Council at Jeff Glover & Associates and as a mentor to other real estate professionals, reinforces Davonte's knowledge of the real estate industry.

Website: <https://davontemoore.com/>



After getting licensed in 2013 while attending Minnesota State University, Mankato, for Marketing – Dylan Duckworth entered real estate as a dual career agent. Beginning as a Marketing Specialist for a mortgage company and as a Realtor on his parent's team. During his time as a Marketing Specialist, Dylan created and implemented multi-channel marketing campaigns that contributed to increasing total mortgage company volume to 1 billion for the first year ever. Additionally, Dylan worked 1-1 with 200+ Keller Williams and Re/Max Agents to grow their businesses through: teaching and training, brand development, database management, creating promotional campaigns, print media design, and assisting them in all digital media platforms that helped generate more leads. In 2019, Dylan began serving on the KW Rainbow Network's Agent Leadership Council which represents 1,500+ LGBTQ associates internationally. As a relentless disruptor, Dylan's mission is to ensure everyone - no matter who they are - is well equipped to remain agile and thrive in a rapidly changing market and world. With a commitment to celebrating diversity, Dylan is leading this dynamic group of Keller Williams associates to expand on initiatives focused around equality, awareness, and advocating for improved housing and discrimination laws.

Website: <https://www.gloveru.com/real-estate-coaches/dylan-duckworth>



Justin Ford sold an impressive 100 homes in his first year. He didn't stop there; Justin's entrepreneurial spirit led him to own multiple businesses, become a published author, and inspire countless individuals as a motivational speaker and real estate coach. He has also founded

several nonprofit organizations. As the host of the Justin Ford podcast, he continues to share his wisdom and experiences, showing others that regardless of their beginnings, success is achievable. Justin is ranked amongst the top 1% of real estate agents in the United States.

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